

NGUYEN HUNG QUANG

Founder and Managing Partner NHQuang&Associates

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EDUCATION

- MBA (cum laude): United Business Institute (the Kingdom of Belgium)
- LLB: Hanoi Law University

AREA OF PRACTICE

Investment; Corporate; Environment; Energy; Construction; Insurance; Infrastructure; PublicPrivate Partnership; Court & Arbitration Litigation

MEMBERSHIP

- Ha Noi Bar Association o Standing Committee of Vietnam Society of International Law (VSIL)
- Viet Nam Business Lawyers Club (VBLC)
- The Inter-Pacific Bar Association (IPBA)
- Advisory Board of Towards Transparency

ACADEMIC ACTIVITIES

- Mediator Skills Training program of the Centre for Effective Dispute Resolution, London, UK (2018)
- Wrongful Conviction Program, New York University School of Law, USA (2017)
- Visiting Scholar in the Asia Pacific Judicial system program, Law School – Melbourne University, Australia (2014)
- Guest lecturer, British University of Vietnam, (2014-2015)
- Visiting Scholar in the Commercial Law Transplantation in Asia program, Business Law and Taxation – Monash University, Australia (2008)
- Summer Fellow of Democracy, Development and Rule of Law, Stanford University, USA (2006)
- Visiting Scholar: Law School – Melbourne University, Australia (2000)
- Visiting Scholar: Business and Law Faculty, Deakin University (2000)

SELECTED RESEARCH ACTIVITIES

- **Report “Aspiration of Enterprise toward Court’s activities on Enforcing contract”,** USAID-GIG, 2018. I acted as the National Consultant to conduct surveys/field trips to enterprises, business and local courts to build up a report on assessment and recommendations of private sector on court proceedings towards commercial cases in order for the courts to improve the efficiency of court proceedings towards commercial cases.
- **Project of establishing Systemic Investment Response Mechanism (SIRM), World Bank,** 2018. I acted as the National Consultant to review legal regulations on handling investment grievances of foreign investors; draft the process map of handling investment grievances.
- **Justice Index: Assessment of Distributive Justice and Equality from a Citizen-based Survey,** Vietnam Lawyers Association, CECODES and UNDP coordinated, 2012 – 2015, under Project 42690 and Project 58492. I was responsible for conducting research, developing questionnaires and writing reports.
- **“The Reality of Local Court Governance in Viet Nam”,** under the Project “Strengthening Access to Justice and Protection of Rights” (Project 58492) – steered by the Judicial Reform Secretariat of Judicial Reform Steering Committee, 2011-2013. I and colleagues of NHQuang&Associates conducted an in-depth study of local court management with a survey of over 2,000 judges in 63 provinces/cities.
- **Global Principles for cooperation in International Bankruptcy cases,** American Law Institute & International Insolvency Institute, 2009 – 2010. I and associates of NHQuang&Associates studied the legal frame of Vietnamese laws on insolvency as the basis for the study of the possibility for cross-national cooperation in settlement of bankruptcy cases.
- **Study of Laws governing merger and acquisition (M&A) in Viet Nam** – Project 00057741, the Task Force for implementation of the Law on Enterprises and the Law on Investment, 2009. Together with lawyers in other law firms, I acted as the Team leader to study a legal framework for M&A in Viet Nam; make recommendations to legal change for promoting M&A activities in Viet Nam.
- **Assessment on the Training Needs of Judges and Court Clerks at provincial and district level** (Institutional Support Project for Vietnam), 2008. As the team leader, I conducted the survey and training needs assessment of the judges and local court clerks (provincial and district level) to propose training plans for judges and secretaries court in Vietnam.
- **Research on the Method, Process and Criteria of Judgment Publication in Vietnam,** Project of Support to Legal and Judicial Reforms in Vietnam phase III (JOPSO III), 2008. I and the international expert conducted an overall study of the method, process and criteria of judgment publication to recommend plans of judgment publication in Vietnam.

- **Research “Needs of District Courts Nationwide”**, Ministry of Justice - United Nations Development Program (UNDP), 2005-2006. I and colleagues of NHQuang&Associates conducted research and surveyed over 700 district courts nationwide to learn about development needs during the operation of the court in Vietnam.

SELECTED DISPUTE SETTLEMENT EXPERIENCE

- Representing for a largest State-owned communication group of Vietnam in a dispute involving international construction contracts with foreign contractors at an international arbitration center in 2008-2010. The arbitration venue was held in Singapore. The total claim was approximate 60 million United States dollars.
- Representing for a large insurance joint venture in several disputes involving various insurance contracts at courts or arbitrations in various cities. Some disputes were resolved by mediation.
- Representing for a number of Vietnamese construction corporations in relation to a construction contract dispute, including EPC contracts.
- Participating a number of dispute settlements in relation to corporate administration, shareholder dispute in both domestic and foreign invested companies, capitalized State own companies.
- Participating a number of condominium dispute settlements between the investors and residents.
- Participating a number of dispute settlements of public private partnership projects, industrial zone development.
- Advising and participating the negotiation and mediation process of a dispute in petroleum sector.

LEGAL CONSULTING EXPERIENCE

- Advising the largest State-owned energy group of Viet Nam for a number of business cooperation contracts, joint venture contracts, ECP contracts and business administration.
- Advising and preparing internal management and organization regulations, operation regulations of the Supervisory Board for a Vietnamese corporation in minerals, real estate, and finance.
- Advising on investment structure, joint venture organization for a State-owned communication group of Viet Nam.
- Restructuring the business administration for an equitized state own corporation in construction and real estate investment.
- Advising on organizational structure and management, developing all internal operating regulations of a Vietnamese company on investment, real estate and construction.
- Advising and reviewing all land lease contracts, infrastructure leasing contracts, factory lease contracts for an industrial zone developer in the north of Vietnam.
- Advising on down-size plan for a multi-national company.

- Providing a number of M&A deals for small and medium size companies, start-ups with domestic and foreign investment.
- Advising on non-life insurance activities of a multi-national insurance company

SELECTED INTERNATIONAL WORKSHOPS

- Legal Profession Development and Law Reform in Vietnam, presentation at the international seminar “Law and Development in China and Vietnam”, National University of Singapore (NUS), Singapore, 2017
- Contract interpretation in Vietnam, presentation at the colloquium “Studies in the Contract Laws of Asia III: Contents of Contracts and Unfair Terms”, University of Oxford and National Taiwan University, Taiwan, September 2016
- Condominium Laws: Vietnam experience, presentation at the international symposium (Condominium Law and Urban Management in Asia) at Hong Kong City University, Hong Kong, 2014.
- Access to Counsel in Mandatory cases in Vietnam at Law School - Melbourne University, Australia, 2012.
- Legal diffusion: the role of non-state actors in shaping the regulatory environment in Vietnam, presentation at the international seminar “Legal Development in East Asia: Vietnam and China Compared”, Monash University (Australia) and Hongkong University, Hong Kong, 2008
- Status of lawyers upon the spirit of judicial reform in Viet Nam –case of Nam Cam, presentation at the international seminar “The State of The Law And Rule Of Law In Post-Doi Moi Viet Nam” – Centre d'Etudes et de Recherches Internationales (CERI), Paris, France, 2003.
- Independence and Professionalism of Legal profession in Vietnam – some signals in the judicial reform strategy in Vietnam, presentation at the international seminar “Socialism in Asia” – Law School of Melbourne University and Law School, Deakin University, Melbourne, Australia, June 2003”.
- Judiciary Independence in Asia: Vietnamese experience, presentation in two symposiums on “Independence of Judicial System in Asia”– Asian Development Bank (ADB) – Manila, Philippine, 2002 and 2003

SELECTED PUBLICATIONS

- Report on Assessment Index of Administrative Procedures Compliance Cost (APCI) 2018, the Office of Government, 2018.
- Chapter 17 - Independence, Impartiality and Integrity of the Judiciary in Vietnam, Pip. Nicholson and Nguyen Hung Quang, Asia-Pacific Judiciaries, Independence, Impartiality and Integrity, H.P.Lee, Marilyn Pittard (Ed.), Monash University, Victoria, 2017
- Chapter 9: Enforcing Contract in Viet Nam, Nguyen Hung Quang, in Report Diagnosis of Viet Nam’s economic growth, Central Economic Committee, 2016

- Justice Index 2015 - Towards a justice system for the people, 2015 and Justice Index - Assessment of Distributive Justice and Equality from a Citizen-based Survey, 2012, UNDP Viet Nam – Viet Nam Lawyers Association – CECODES, Viet Nam.
- An Historical Overview of Land Law and Land Disputes in Vietnam, Nguyen Hung Quang and Toan Le in “Resolving Land Disputes in East Asia: Exploring the Limits of Law” Hualing Fu & John Gillespie (Ed.), Cambridge University Press, 2014
- Legal Diffusion: the role of non-state actors in shaping the regulatory environment in Vietnam, Nguyen Hung Quang in “Legal Development in East Asia: China – Vietnam Compared”, Routledge Publishing House, Albert Chen and John Gillespie (Ed.), 2010
- The Needs of District Courts Nationwide, Judicial Publishing House, 2007.

LANGUAGE

- English
- Vietnamese